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Plumbing Contractor: Start and Run a Money-Making Business (Independent Trade)

R. Dodge Woodson

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before purchasing it in order to gage whether or not it would be worth my time, and all praised Plumbing Contractor: Start and Run a Money-Making Business (Independent Trade):

1 of 1 people found the following review helpful. Five StarsBy CustomerOutstanding book for anyone interested in starting a plumbing business /contractor. .0 of 0 people found the following review helpful. Great book! I love the way he writes easy ...By margueriteGreat book ! I love the way he writes easy to read and right to the point ! Glad I got it ! This is the best book I have out of the 4 business books I got8 of 9 people found the following review helpful. plumbing contractor start and run a money-making businessBy W. Bernhardtineffectual dross. i also ordered profitable plumbing by m. scott gregg. in it gregg tells me what to stock my truck with - even down to brands and sizes he prefers. woodson responds with: 'to establish your inventory needs you must assess your customers' buying trends'. gregg likes stepvans and goes into constructing shelves and organizing tools and supplies. woodson's best effort: 'if you can do the job with a \$15K van, don't buy a \$20K truck'. an unexpected bonus, 45 of its 288 pages are blank 1992 federal tax forms.

A complete step-by-step plan for starting and operating a profitable plumbing business. R. Dodge Woodson brings

more than 20 years of experience to this guide, offering practical, field tested advice. Topics covered include: set-up requirements, equipment needs, business plans, tax and legal issues, insurance, marketing, financing, customer support, estimating and pricing and collections.