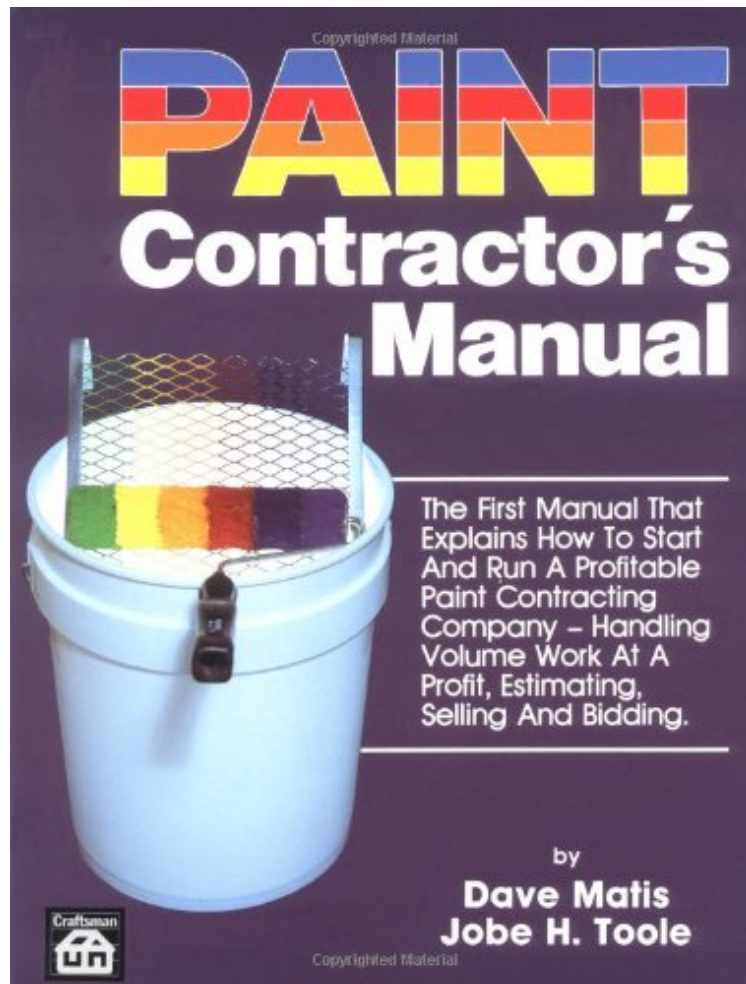


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## Paint Contractor's Manual

*Dave Matis*

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**Dave Matis : Paint Contractor's Manual** before purchasing it in order to gage whether or not it would be worth my time, and all praised Paint Contractor's Manual:

34 of 35 people found the following review helpful. What are you looking for?By SirwriterI'm a small painting contractor, been around several years, and I'll put my work up against anybody's. This book gave me some new ways of looking at things. This is the third book I've bought on paint contracting and it is by far the most common sense type book I've read. No, it isn't highly sophisticated. I wasn't looking for sophistication.I wanted to read something written by someone with experience like my own, and this author has just that. Over the years I've developed several forms I use daily in my business. I remade two of mine using a lot of what he put into his examples.Simple costing techniques, tips on how to survive up against the competition, the big companies with several crews and foremen employed. I don't ever aspire to be that kind of contractor. This is a fresh viewpoint and it gave me so much I am no longer looking

for a painter's contracting manual. I found a lot of his times for painting different items to closely match my own. There is a certain comfort in seeing that someone else is doing it like you are. But the tips and techniques he shares are great. Ever hear the term "too close to the forest to see the trees"? If you are a small company, even a one person painter, you will definitely benefit from this book. The first tip you see will be well worth the price of this book. 2 of 2 people found the following review helpful. I found the book generally useful. By brad strand I found this book useful for learning how to organize my business affairs as a contractor. It was also helpful in terms of marketing my services and to get serious about growing as a professional business. The authors could have focused a little more on the nuts and bolts of estimating jobs - such as offering price per square and linear footage for various tasks, as well as how long specific tasks generally take. Since this book was written in the 80s and their prices reflected the Los Angeles economy at the time (\$20/hr. professional wages), you have to do some digging to figure out how that might translate to your area 30 years later. Regardless, it was worth the low price I paid for it. 1 of 1 people found the following review helpful. Five Stars. By joknee78 Very handy.

How to start and run a profitable paint contracting company: getting set up and organized to handle volume work, avoiding mistakes, squeezing top production from your crews and the most value from your advertising dollar. Shows how to estimate all prep and painting. Loaded with manhour estimates, sample forms, contracts, charts, tables and examples you can use. The authors emphasize ways to maximize profits by anticipating the problems that can quickly turn into expensive mistakes. THE book has extensive step-by-step instructions for planning a painting job and doing the work, whether by brush, spray, or roller. You'll find practical tips, sample forms, examples, and suggestions that can help you set up a painting company, and prevent mistakes in your painting jobs.