

# On-Scene Guide for Crisis Negotiators 2nd (second) edition Text Only

*Frederick J. Lanceley*

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**Frederick J. Lanceley : On-Scene Guide for Crisis Negotiators 2nd (second) edition Text Only** before purchasing it in order to gage whether or not it would be worth my time, and all praised On-Scene Guide for Crisis Negotiators 2nd (second) edition Text Only:

31 of 31 people found the following review helpful. A Worthy Addition To The FieldBy Lt. Michael BroidaFrederick Lanceley's "On-Scene Guide for Crisis Negotiators" is a long needed compendium of technique and definition in the field of crisis negotitations. Mr. Lanceley's vast experience has enabled him to provide techniques based on real-life situations not just theory. The volume is arranged in a concise, easy-to-reference format which should be a part of every negotiator's "Ready Kit". One of the most important points about this book is the fact that it addresses the types of situations faced daily by police negotiators. Suicide intervention, long a subject ignored in many negotiations seminars, is given in-depth treatment. In addition, the entire book is an interesting read. His account of his involvement at Ruby Ridge is fascinating. I would recommend this book to anyone involved in the field, police commanders and anyone interested in crisis intervention.2 of 2 people found the following review helpful. Concise overview of crisis negotiationBy Laura De GiorgioThe book is very well written, to the point, covering different aspects of crisis negotiation, with stories depicting how different interventions turned out, what was helpful and what seems to escalate the problem - and what would be recommended dialogue and action.Some of the essential skills listed for resolving the crisis are active listening skills, emotion labelling, paraphrasing, asking open-ended questions, reflecting / mirroring, using "I" statements, and minimal encouragers.The author covers suicide interventions, hostage

negotiations, dealing with people who are demonstrating abnormal psychology - antisocial or borderline psychology disorder, schizophrenia, or major depressive episode, as well as those who may be under the influence of drugs or alcohol. 0 of 0 people found the following review helpful. A must read. By Jesse Porter This is a must read for all negotiators, especially new negotiators. The concepts and practices are consistent with what we all were taught by the FBI Negotiation Training Team.